



Catawba Regional Council of Governments Neighborhood Initiative Program

Request for Quote and Qualifications

Catawba Regional is seeking quotes for Full Service Realtor marketing and sales of our Neighborhood Initiative Program parcels. Existing structures have been removed and parcels have been fully cleared. There are approximately 120 parcels that are located throughout Chester, Lancaster, Union, and York Counties, including low-to-moderate income areas. A listing of parcels within each county that Catawba is seeking to market in 2020 is attached with the balance becoming available in 2021. Catawba Regional reserves the right to add or remove parcels from the list at any time.

Realtor services will include the following:

- I. Assessment of each parcel
 - Determination of appropriate listing price
 - Estimated time on market
- II. Marketing of parcels
 - Listing of parcels via MLS and associated online and published marketing channels, including photographs of parcels
 - Signage placed on each parcel
 - Communicating directly with prospective buyers to negotiate acceptable terms of purchase
- III. Communication and Closing
 - Provide Catawba Regional bi-weekly (every other week) updates
 - Provide and facilitate execution of purchase contracts
 - Provide all associated documentation to the attorney of our choosing

Please include the following information with your quote:

- Recent experience with similar projects
- Ability and qualifications of personnel assigned to this project
- Knowledge and experience with marketing of vacant parcels and lots
- Availability of personnel assigned to this project
- Associated fees and commissions levied for services required as follows:
 - Full marketing, listing, negotiating, contract execution for parcel
 - Contract execution for parcels the original owner wishes to repurchase
 - Negotiation and execution of contract for parcels in which a potential buyer has been identified by Catawba Regional

Catawba Regional Council of Governments reserves the right to accept or reject any responses received as a result of this solicitation, to negotiate responses with all qualified responders, and to cancel in part or in its entirety this solicitation for response if it is in the best interest of Catawba Regional.

Catawba Regional Council of Governments (CRCOG) is an equal opportunity employer and encourages the use of minority, women and small business enterprises in its employment and business activities. Quotes should be submitted to Cole McKinney at Catawba Regional no later than 5:00 pm on August 14, 2020. Questions and responses should be directed to Cole McKinney at cmckinney@catawbacog.org

NIP Property Address	1 st Quarter Lien Releases	2 nd Quarter Lien Releases	3 rd Quarter Lien Releases	4 th Quarter Lien Releases
Lancaster County				
403 N French	<input checked="" type="checkbox"/>			
309 N Hughes	<input checked="" type="checkbox"/>			
113 Wylie Park	<input checked="" type="checkbox"/>			
109 N Market	<input checked="" type="checkbox"/>			
345 City Ave	<input checked="" type="checkbox"/>			
105 Hunter St		<input checked="" type="checkbox"/>		
417 / 419 Palmetto St		<input checked="" type="checkbox"/>		
923 Delancey St		<input checked="" type="checkbox"/>		
211 2nd St		<input checked="" type="checkbox"/>		
708 Sumter St		<input checked="" type="checkbox"/>		
709 Central Ave		<input checked="" type="checkbox"/>		
950 16th St		<input checked="" type="checkbox"/>		
1505 15th St		<input checked="" type="checkbox"/>		
507 Ballard / Palmetto St		<input checked="" type="checkbox"/>		
123 Pleasant Hill St		<input checked="" type="checkbox"/>		
1539 15th St		<input checked="" type="checkbox"/>		
171 Bevel Ln		<input checked="" type="checkbox"/>		
4814 Green Rd		<input checked="" type="checkbox"/>		
524 Central Ave		<input checked="" type="checkbox"/>		
527 Central Ave		<input checked="" type="checkbox"/>		
108 Thomas Ln		<input checked="" type="checkbox"/>		
616 & 618 Richland St.		<input checked="" type="checkbox"/>		
931 Louisa / Delancey St		<input checked="" type="checkbox"/>		
109 / 113 Blalock St		<input checked="" type="checkbox"/>		
811 E. Dunlap St		<input checked="" type="checkbox"/>		
1017 & 1019 14th St			<input type="checkbox"/>	
1036 & 1038 15th St			<input type="checkbox"/>	
1046 & 1048 & 1050 15th St			<input type="checkbox"/>	
441 & 443 & 439 South Ave			<input type="checkbox"/>	
325 Robinson Rd			<input type="checkbox"/>	
948 11th St			<input type="checkbox"/>	
408 1/2 W Arch St			<input type="checkbox"/>	
1506 15th St			<input type="checkbox"/>	
Bevel Ln			<input type="checkbox"/>	
1056 Old Landsford Rd			<input type="checkbox"/>	
1069 Roberts Dr			<input type="checkbox"/>	
1078 Old Landsford Rd			<input type="checkbox"/>	
			<input type="checkbox"/>	
112 Connell St			<input type="checkbox"/>	
1129 3rd St			<input type="checkbox"/>	
1129 5th St			<input type="checkbox"/>	

NIP Property Address	1 st Quarter Lien Releases	2 nd Quarter Lien Releases	3 rd Quarter Lien Releases	4 th Quarter Lien Releases
196 E 3rd St			<input type="checkbox"/>	
406 Gay Street			<input type="checkbox"/>	
418 W Hilton St			<input type="checkbox"/>	
918 Delancey St (Louisa)			<input type="checkbox"/>	
945 16th St			<input type="checkbox"/>	
Cedar Run Rd			<input type="checkbox"/>	
York County				
403 California	<input checked="" type="checkbox"/>			
124 Washington	<input checked="" type="checkbox"/>			
20 Rose	<input checked="" type="checkbox"/>			
Chester County				
4707 Cabal Rd.		<input checked="" type="checkbox"/>		
78 Lynwood St		<input checked="" type="checkbox"/>		
1186 Old York Rd.		<input checked="" type="checkbox"/>		
106 Steinkuhler St		<input checked="" type="checkbox"/>		
83 Lynwood St		<input checked="" type="checkbox"/>		
94 White Oak St		<input checked="" type="checkbox"/>		
594 Ashford Rd		<input checked="" type="checkbox"/>		
1 Hill St				<input type="checkbox"/>
65 Holly St				<input type="checkbox"/>
530 Ferrell Ave				<input type="checkbox"/>
50 E White Street				<input type="checkbox"/>
14 Hampton St				<input type="checkbox"/>
9 Church St				<input type="checkbox"/>
755 Meadowbrook Rd				<input type="checkbox"/>
107 Graham Street				<input type="checkbox"/>
2631 Georgetown Rd				<input type="checkbox"/>
109 Dewey Street				<input type="checkbox"/>
225 Ligon Street				<input type="checkbox"/>
1571 Joe Caldwell Rd				<input type="checkbox"/>
64 Oak St				<input type="checkbox"/>
Union County				
202 Tight Cir		<input checked="" type="checkbox"/>		
105 Axel St		<input checked="" type="checkbox"/>		
109 Williams St		<input checked="" type="checkbox"/>		
109 Jasper St		<input checked="" type="checkbox"/>		
220 Walker Hgts		<input checked="" type="checkbox"/>		
209 Shady Ln		<input checked="" type="checkbox"/>		
219 Gallman St		<input checked="" type="checkbox"/>		
326 South 4th St			<input type="checkbox"/>	
127 Park Dr			<input type="checkbox"/>	
110 Highland Dr				<input type="checkbox"/>

NIP Property Address	1 st Quarter Lien Releases	2 nd Quarter Lien Releases	3 rd Quarter Lien Releases	4 th Quarter Lien Releases
111 Lybrand St				<input type="checkbox"/>
113 Lybrand St				<input type="checkbox"/>
203 Scott Street				<input type="checkbox"/>
315 Alman St				<input type="checkbox"/>
206 Walnut Stret				<input type="checkbox"/>
310 Gage St				<input type="checkbox"/>
410 Union Rd				<input type="checkbox"/>
105 Lybrand St				<input type="checkbox"/>
1210 N Pinckney St				<input type="checkbox"/>
310 Spring St				<input type="checkbox"/>
313 Franklin St				<input type="checkbox"/>